



Australia's Global Munitions Company



# WE'RE ON THE SAME MISSION, TO PREPARE AND PROTECT.

**ROBERT NIOA**  
NIOA GROUP CEO

**WATCH VIDEO**



# WELCOME TO NIOA

## FROM THE CEO

**NIOA** is a family-owned global munitions company.

Our operations include **NIOA** Australia, **NIOA** New Zealand, the Australian Missile Corporation, Barrett Firearms (USA) and Joint Venture company Rheinmetall **NIOA** Munitions.

Since our early beginnings in regional Queensland, Australia in 1973, we have always been driven by loyalty, trust, serving people and exceeding their expectations.

That means delivering world-leading products and technologies for the benefit of our customers wherever they are around the globe.

**NIOA** is the largest privately-owned supplier of munitions to the Australian and New Zealand defence, law enforcement and commercial markets.

US-based Barrett Firearms, the most recent addition to our group, is the world leader in long-range, large-calibre precision rifle manufacturing, supplying the United States military and more than 75 US Department of State approved countries around the world, as well as law enforcement agencies and sport shooters.

We are a major tenant at the Australian government owned, company operated munitions facility at Benalla in Victoria, and a joint venture partner in the Rheinmetall **NIOA** Munitions artillery shell forging plant at Maryborough in Queensland.

The Maryborough factory and the Benalla munitions plant will see **NIOA** play a key role in delivering munitions for the Australian Defence Force and allied nations.

The Australian Missile Corporation has been selected as an enterprise partner to assist the Australian Government to establish a sovereign guided weapons manufacturing industry.

As a family-owned group, we are unique in the crowded sector of traditional defence companies. But it's our outstanding people who make **NIOA** truly unique.

Our people are motivated industry experts and agile thinkers, dedicated to delivering excellence.

They are our greatest capability – and always will be.

We're one team, working together for our families, our communities, our countries and our futures.

And we're mission ready.



**Robert Nioa**  
**NIOA** Group CEO



**NIOA**

# OUR LEADERSHIP

## NIOA GROUP ADVISORY BOARD

Under the leadership of CEO Robert Nioa, the **NIOA** Group has assembled a distinguished board of highly experienced strategic advisers with broad sector leadership across government, defence, research and development, logistics command, supply management and international policy.

The **NIOA** Group Advisory Board is chaired by former Australian Defence Minister the Hon. Christopher Pyne and includes former US Under Secretary of Defense for Acquisition and Sustainment, the Hon. Ellen Lord, former Australian Government MP, Senator for Victoria and past Parliamentary Secretary of Defence, the Hon. David Feeney, former Australian Army soldier Mark Donaldson VC, Dr Ken Anderson, former Chief of the Aerospace Division in the Defence Science and Technology Group (DSTG) and Dan Olson, former Vice President and General Manager of Northrop Grumman's Weapon Systems Division.

The board's mission is to assist the **NIOA** Group executive team, advising on industry trends, providing insights and thought leadership, as well as identifying strategic opportunities to support the broader company objectives.

The **NIOA** Group board is dedicated to ensuring the organisation's objectives and behaviours are consistent with its Vision, Purpose and Values.



**Hon. Christopher Pyne**  
Chairman  
Former Australian  
Defence Minister



**Mr Mark Donaldson VC**  
Australian soldier and  
Victoria Cross recipient



**Hon. David Feeney**  
Former Parliamentary  
Secretary for Defence



**Dr. Ken Anderson**  
Former Chief of the  
Aerospace Division in the  
Defence Science and  
Technology Group (DSTG)



**Hon. Ellen Lord**  
Former US Under Secretary  
of Defense for Acquisition  
and Sustainment



**Mr Dan Olson**  
Former VP and GM  
Northrop Grumman  
Weapon Systems

# THE NIOA GROUP

## OUR COMPANIES



**NIOA:** Delivering a range of firearms, weapons systems and munitions as well as technical support to the Australian and New Zealand Defence Forces and law enforcement agencies. This division also serves customers in the sporting shooting, hunting and primary producer communities through our extensive dealer network in Australia and New Zealand.



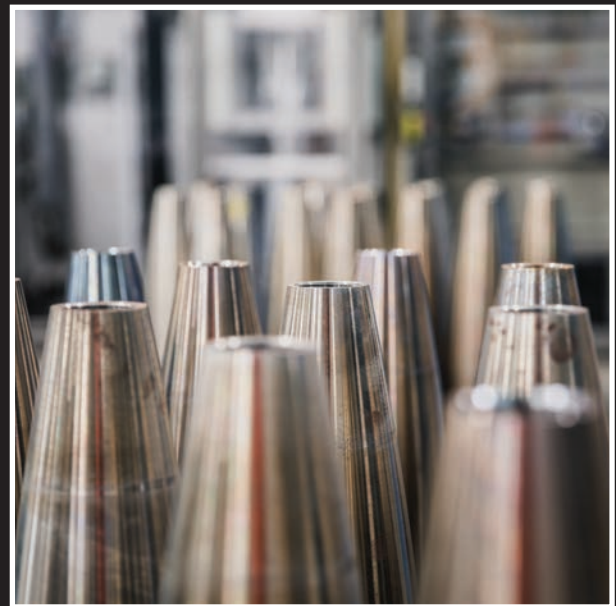
**Barrett Firearms:** Founded in 1982, US-based Barrett Firearms is the world leader in long-range, large-calibre precision rifles, supplying the United States military and more than 75 US Department of State approved countries around the world, as well as law enforcement agencies and sport shooters.

**AUSTRALIAN MISSILE**  
CORPORATION



**Australian Missile Corporation:** The Australian Missile Corporation is an enterprise partner assisting the Australian Government's Guided Weapons and Explosive Ordnance (GWEO) enterprise.

**RHEINMETALL**  
NIOA MUNITIONS



**Rheinmetall NIOA Munitions:** In a joint venture with Rheinmetall Waffe Munition of Germany, RNM is manufacturing 155mm artillery shell cases and medium calibre munitions for the Australian Defence Force and allied export markets. Based in Maryborough, Queensland, our new Artillery shell forging plant is the most advanced factory of its kind in the world.



**OUR STAFF  
ARE ONE TEAM,  
COMMITTED TO  
EXCELLENCE.**

**BEN JAMES**  
CEO, NIOA AUSTRALIA AND NEW ZEALAND



# NIOA AUSTRALIA AND NEW ZEALAND

## GOVERNMENT AND SPORTING



### AUSTRALIA

From its early beginnings in the Australian sports shooting market in 1973, **NIOA** is now the dominant supplier of firearms, weapons, munitions and technical support to the Australian defence, law enforcement and commercial markets.

We are the largest supplier of non-guided munitions to the Australian Defence Force delivering Australia's future family of 155mm artillery munitions, the medium calibre munitions for the LAND 400 Rheinmetall Boxer Combat Reconnaissance Vehicle, Australia's mortar capability as well as select munitions for the Abrams tank and more than 50 other strategic munitions.

The company is delivering the first tranche of the Australian Army's LAND 159 Lethality System Program which aims to modernise ADF weapon systems.

The Australian operations include management of a significant portion of the Australian Government-owned munitions manufacturing facility at Benalla in Victoria and delivery of key Defence munitions programs.

As Australia's largest supplier of firearms, optics, ammunition and accessories to the Australian shooter, **NIOA** represents more than 50 international brands such as Federal, Remington, Springfield, Anschutz, Leupold, Bushnell, Colt, Glock, Savage and many more world-renowned suppliers and manufacturers.

### NEW ZEALAND

**NIOA** has had a long-standing presence in New Zealand through its support of the New Zealand Defence Force and New Zealand police, supplying various key weapons systems, tactical equipment and munitions.

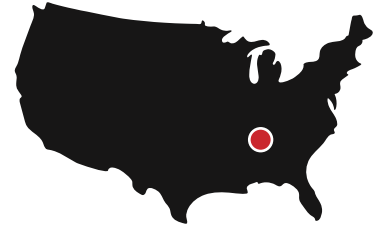
In April 2022, the company acquired Auckland-based Sportways Distributors, expanding its operations to bring an enhanced product range to the New Zealand sporting and hunting community.





# BARRETT FIREARMS

## TENNESSEE, USA LONG-RANGE MANUFACTURING



Barrett Firearms is the world leader in long-range, large-calibre, precision rifle design and manufacturing.

Headquartered in Murfreesboro, Tennessee (USA), Barrett Firearms was acquired by the **NIOA** Group in 2023.

Barrett Firearms products are used by the United States military and more than 75 US Department of State approved countries around the world, as well as law enforcement agencies and sporting shooters.

The Barrett Quality Management System (QMS) has received the prestigious ISO 9001:2015 certification for the design and manufacture of firearms, ammunition, and accessories, and to provide training for those systems.

The Barrett Firearms story is one of perseverance, passion and ingenuity. Founded in 1982 by Ronnie G. Barrett when he began sketching designs for a shoulder-fired .50 calibre rifle from his dining room table, to working with a local tool and die maker to create parts that didn't even exist at the time.

Within months he had assembled the forerunner of the Model 82 Light Fifty – a rifle that would ultimately transform the industry and be relied upon by militaries around the world for unrivalled precision.





**PREPARING FOR  
A NEW ERA OF  
AUSTRALIAN DEFENCE  
CAPABILITY.**



# AUSTRALIAN MISSILE CORPORATION

## DEVELOPING AUSTRALIAN CAPABILITY

The Australian Missile Corporation is an independently operated enterprise partner to the Australian Government's sovereign Guided Weapons and Explosive Ordnance (GWEO) enterprise.

Working alongside strategic industry partners Lockheed Martin Australia, Raytheon Australia and Aurecon, the AMC is assisting the establishment of a domestic GWEO manufacturing industry to ensure a resilient supply of weapons for the Australian Defence Force.

With a collaboration platform of more than 350 participants from the defence, innovation, academia and government sectors covering all required capabilities, the AMC is well-placed to support the ADF and the strategic industry partners to achieve the enterprise's goals, with specific plans for:

- Delivering whole-of-nation GWEO capability enhancements beyond manufacturing, but also inventory lifecycle management and distribution, maintenance and repair, research and development, test and evaluation, education and training, and demilitarisation.
- Enhancing self-reliance, capacity, and supply chain resilience of the ADF's GWEO inventory.
- Managing risk to Defence to achieve sovereign outcomes and value for money.
- Maximising lethal capability from Australia's current missile stocks.
- Realising domestic capacity of critical weapon technologies, such as hypersonics.

As a trusted Defence enterprise partner, the AMC is working closely with government and industry to ensure an Australian-focused, defence capability is mobilised and ready to support the national interests of Australia and its allies.



# RHEINMETALL NIOA MUNITIONS MARYBOROUGH, QUEENSLAND



Rheinmetall **NIOA** Munitions (RNM) is a joint venture between Rheinmetall Waffe Munition GmbH (RWM) and **NIOA**. RNM has constructed and commissioned a greenfield munitions facility to forge and finish large calibre projectile shells for 155mm artillery munitions and metal parts for other munition-related products, such as mortar shell bodies and large calibre naval ammunition.

The Maryborough plant is the most modern of its type in the world, with the manufacturing capability to perform high tonnage forging operations, precision machining, nosing, heat-treating, welding, phosphating and painting, as well as extensive quality control and assurance, including destructive and non-destructive testing.

Creating more than 100 new jobs, the RNM facility will elevate Maryborough as a centre of military manufacturing excellence.

RNM has also invested in medium calibre ammunition manufacturing capability within the **NIOA** tenancy at the government owned Benalla munitions facility in regional Victoria, focused on delivering products to domestic and global export markets.

The medium calibre ammunition program has significant potential for export of product to the US for the Joint Strike Fighter program and other aircraft and maritime ammunition into Southeast Asia.







# BENALLA, VICTORIA

## STRATEGIC MUNITIONS MANUFACTURING



As a strategic munitions partner under the Munitions Manufacturing Arrangement (MMA), **NIOA** has a long-term tenancy at the Australian government owned, contractor operated munitions plant in Benalla, Victoria.

**NIOA**'s tenancy houses the Australian Defence Force's domestic production facilities for primary energetics, pyrotechnics, medium calibre, mortar and tank ammunition, hand grenades, fuzes, primers and various munitions laboratory test facilities.

**NIOA** is working closely with the Capability Acquisition and Sustainment Group (CASG), Explosive Materiel Branch (EMB) to determine future munitions production requirements.

The company recently began work recapitalising 120mm tank ammunition for the Australian Army's M1A1 Abrams tank fleet and has commenced production of 30mm ammunition for Rheinmetall **NIOA** Munitions.

**NIOA** hopes to support up to 100 jobs at Benalla when production facilities are fully operational.





# LAND 159

## LETHALITY SYSTEM PROGRAM

**NIOA** is delivering the next generation of weapon systems under the Australian Defence Force's Lethality System Program LAND 159 Tranche 1.

Tranche 1 will deliver sniper and close combat capabilities to ensure ADF ground combatants maintain a capability advantage over potential adversaries to beyond 2030.

**The mission systems include:**

- Anti-Materiel Sniper Capability
- Long-Range Sniper Capability
- Sniper Surveillance Capability
- Sidearm Weapon System
- Hand-To-Hand Fighting Weapon System
- Personal Defence Weapon System
- Combat Shotgun System
- Assault Breaching System

**NIOA** will acquire the selected weapon systems, deliver supporting services for verification and validation, certification and introduction into service, and provide through life support.



# MMC

## MAJOR MUNITIONS CONTRACT

The Major Munitions Contract will deliver more than 50 different munitions to the Australian Defence Force.

The MMC was established as a five-year, wide-ranging and flexible munitions supply contract with options to extend munitions acquisitions for a further 10 years in two five-year increments.

Products currently listed on the MMC include small calibre ammunition, 40mm products, 120mm tank ammunition, aircraft decoy flares, smoke ammunition and 30mm ammunition.

**NIOA's** partnership with Defence continues to deliver against key MMC objectives including improving value for money, reducing transactional costs associated with munitions supply arrangements, consolidating supply arrangements and modernising selected ADF munitions.



# LAND 17 P1C.2

## FUTURE ARTILLERY AMMUNITION

**NIOA** is supplying a suite of advanced 155mm munitions to the Australian Defence Force under the LAND 17-1C.2 Future Artillery Ammunition program.

In 2017, **NIOA** succeeded in teaming with JUNGHANS Microtec GmbH, Nitrochemie Aschau GmbH and Rheinmetall Denel Munitions to win the contract to deliver the Assegai ammunition.

The Assegai fleet includes conventional HE, Insensitive Munition High Explosive (IHE), IHE Pre-Fragmented (PFF), screening smoke, illumination (infrared and visual) and Extended Range Velocity Enhance (V-LAP), practice and inert projectiles.

The ammunition was selected due to its increased lethality, range and coverage options and improved insensitivity, allowing for more efficient missions and decreased risk to soldiers during storage and transport of ammunition.

The program was the catalyst to re-establish a national forging capability for in-service artillery ammunition through the construction of the joint venture Rheinmetall **NIOA** Munitions (RNM) shell forging factory in Maryborough, Queensland.

As well as providing ammunition options and solutions alongside its partners, **NIOA** also provides subject matter expert support, engineering and technical artefacts for the requested ammunition options and solutions.



**MISSION READY.**

**NICOA**





[www.nioa.com.au](http://www.nioa.com.au)